THE TOP 150 ELECTRICAL DISTRIBUTORS

Rank	Company Name	Town/City	State/ Province	2021 Revenue	Employees	Locations	Senior Executive
1	Wesco International Inc.	Pittsburgh	PA	15,905,053,000*	14,000*	632*	John J. Engel
2	Sonepar North America	Charleston	SC	11,001,900,000	NA	500*	Robert Taylor
3	Graybar Electric Co.	St. Louis	MO	8,800,000,000*	8,800*	300*	Kathleen Mazzarella
4	Consolidated Electrical Distributors (CED)	Irving	TX	NA	NA	700	Kurt Lasher
5	Rexel Holdings (Rexel USA)	Dallas	TX	5,800,013,000*	7,364*	569*	Brad Paulsen
6	Border States	Fargo	ND	2,850,000,000	2,568	101	David White
7	City Electric Supply	Dallas	TX	NA	4,259*	620*	Thomas Hartland Mackie
8	McNaughton McKay Electric Co.	Madison Heights	MI	NA	1,500	53	Donald Slominski Jr.
9	Elliott Electric Supply	Nacogdoches	TX	1,501,000,000	2,400	168	Bill Elliott
10	Crescent Electric Supply Co.	East Dubuque	IL	NA	1,800	140	Scott Teerlinck
11	Mayer Electric Supply Co.##	Birmingham	AL	1,300,000,000	NA	68	Nancy Collat Goedecke
12	U.S. Electrical Services	Middletown	CT	NA	2,000	150	Randy Eddy
13	W.W. Grainger Inc.	Lake Forest	IL	NA	24,200**	348*	Donald Macpherson
14	Kendall Electric Inc.	Portage	MI	NA	1,250	72	John Harman
15	OmniCable (DFH)	West Chester	PA	NA	550	22	Greg Lampert
16	Van Meter Inc.	Cedar Rapids	IA	678,746,000	785	25	Lura McBride
17	Main Electric Supply Co.	Santa Ana	CA	NA	458	14	Scott Germann
18	Turtle & Hughes Inc.	Linden	NJ	572,000,000	600	14	Jayne Millard
19	Dealers Electrical Supply	Waco	TX	NA	632	55	Scott Bracey
20	State Electric Supply Co.	Huntington	WV	NA	650	40	John Spoor
21	Gresco Utility Supply Inc.	Forsyth	GA	490,000,000	230	7	Steve Gramling
22	Scott Electric	Greensburg	PA	NA	610	15	Larry Shirey
23	Wholesale Electric Supply	Texarkana	TX	NA	592	61	Buddy McCulloch
24	Kirby Risk Electrical Supply	Lafayette	IN	NA	535	39	James K. Risk, III
25	Winsupply Inc.	Dayton	OH	NA	NA	75	Richard Schwartz
26	Summit Electric Supply	Albuquerque	NM	NA	559	24	Ed Gerber
27	LoneStar Electric Supply	Houston	TX	405,000,000	309	6	Jeff Metzler
28	Wholesale Electric Supply of Houston	Houston	TX	NA	479	12	Greg Hall
29	Colonial Electrical Supply	King of Prussia	PA	NA	NA	17	Steve Bellwoar
30	Gexpro Services (Lawson Products)	Irving	TX	NA	660	14	Bob Connors
31	Shepherd Electric Supply	Baltimore	MD	349,140,531	311	5	Stuart Vogel
32	Werner Electric Supply Co.	Appleton	WI	NA	455	11	Craig Wiedemeier
33	Echo Group Inc.	Council Bluffs	IA	NA	400	21	Mitch Lane
34	TEC Manufacturing & Distribution Services (Texas Electric Cooperatives)	Georgetown	TX	332,000,000	101	28	Johnny Andrews
35	IEWC	New Berlin	WI	NA	458	8	Mike Veum
36	Gerrie Electric Wholesale Ltd.	Burlington	ON	NA	NA	24	Elaine Gerrie
37	Edges Electrical Group	San Jose	CA	NA	340	12	Chester C. Lehmann III
38	Madison Electric Co.	Warren	MI	NA	NA	7	Brett Schneider

* North America ** Global # Acquired in 2022 ## Acquired in 2021

THE TOP 150 ELECTRICAL DISTRIBUTORS

Rank	Company Name	Town/City	State/ Province	2021 Revenue	Employees	Locations	Senior Executive
39	Franklin Empire	Mount-Royal	QU	NA	546	23	B. Backman & C. Backman
40	United Electric Supply	Wilmington	DE	NA	NA	21	George Vorwick
41	Fastenal	Winona	MN	258,468,700*	20,507**	1,649*	Daniel Florness
42	Agilix Solutions	St. Louis	MO	NA	375	13	Mike Stanfill
43	Schaedler Yesco Distribution Inc.	Harrisburg	PA	255,567,116	360	23	Greg Schaedler
44	Standard Electric Co.	Saginaw	MI	NA	300	30	Bill Gray
45	Loeb Electric	Columbus	OH	NA	300	5	Charles Loeb
46	Granite City Electric	Quincy	MA	NA	NA	29	Steve Helle
47	Rural Electric Supply Cooperative (RESCO)	Middleton	WI	238,000,000	73	7	Matt Brandrup
48	PEPCO	Eastlake	OH	230,000,000	175	10	Joe Borkey
49	Villa Lighting Supply	St. Louis	MO	222,500,000	115	2	Jack Villa
50	Dominion Electric Supply	Arlington	VA	NA	NA	11	Steven Krooth
51	Billows Electric Supply Co.	Delran	NJ	NA	280	19	Jeffrey Billow
52	Dakota Supply Group	Plymouth	MN	215,000,000	850	25	Paul Kennedy
53	Electric Supply Inc. (Supply Chain Equity Partners)	Tampa	FL	NA	170	4	Harry Irwin
54	Steiner Electric	Elk Grove Village	IL	NA	NA	5	Rick Kerman
55	Alameda Electrical Distributors	Hayward	CA	NA	296	15	Craig LaRue
56	Western United Electric Supply	Brighton	CO	186,600,000	48	3	Greg Mordini
57	Horizon Solutions	Rochester	NY	NA	NA	12	John Kerkhove
58	Inline Electric Supply Co.	Huntsville	AL	181,000,000	257	17	Bruce Summerville
59	Facility Solutions Group	Austin	TX	163,968,000	164	30	William Graham
60	Butler Supply	Fenton	MO	NA	NA	26	Deborah Kuempel
61	Brownstown Electric Supply Co.	Brownstown	IN	NA	140	5	Gregg Deck
62	Electrical Equipment Co.	Raleigh	NC	159,459,000	241	12	Mark Holmes
63	Lowe Electric Supply Co.	Macon	GA	NA	170	14	Jim Kinman
64	CBT Co.	Cincinnati	OH	133,000,000	182	3	Jay Stahl
65	Buckles-Smith	Santa Clara	CA	NA	154	6	Art Cook
66	Mars Electric	Mayfield Village	OH	129,347,798	180	11	Michael Doris
67	Regency Lighting/AllSale Electric	Chatsworth	CA	129,000,000	174	5	Evan Regenstreif
68	Standard Electric Supply Co.	Milwaukee	WI	128,000,000	198	16	Larry Stern
69	American Electric Supply	Corona	CA	127,481,811	97	1	Mike Pratt
70	Stanion Wholesale Electric Co.	Pratt	KS	125,200,000	220	17	Bill Keller
71	J.H. Larson Co.	Plymouth	MN	NA	164	8	Lisa Fox
72	NEDCO Supply	Las Vegas	NV	NA	110	1	Marc Winard
73	Benfield Electric Supply Co.	Mount Vernon	NY	117,000,000	119	2	Daniel McLaughlin
74	General Pacific Inc.	Fairview	OR	113,500,000	57	4	Rick Hall
75	Denney Electric Supply	Ambler	PA	NA	136	9	Steve Thornton
76	Tri-State Utility Products Inc.	Marietta	GA	110,998,000	34	3	Rusty Batch

* North America ** Global # Acquired in 2022 ## Acquired in 2021

THE TOP 150 ELECTRICAL DISTRIBUTORS

Rank	Company Name	Town/City	State/ Province	2021 Revenue	Employees	Locations	Senior Executive
77	Independent Electric Supply	Somerville	MA	NA	110	7	Dan Gray
78	CX Connexion (LAB Development)	Buffalo Grove	IL	NA	135	2	David Rosenstein
79	Parrish-Hare Electric Supply	Irving	TX	NA	NA	4	Pat Hare
80	Steven Engineering##	South San Francisco	CA	106,290,000	125	3	Paul Burk
81	Electrical Supply Center	Burlington	MA	106,000,000	100	6	Larry LaFreniere
82	Dickman Supply	Sidney	OH	NA	NA	4	Tim Geise
83	Broken Arrow Electric Supply Inc.	Broken Arrow	OK	104,674,967	135	10	Bruce Garner
84	Dulles Electric Supply Corp.	Sterling	VA	NA	107	2	John Hughes, III
85	F.D. Lawrence Electric Co., The	Cincinnati	OH	97,025,000	101	3	Tink O'Leary
86	Jo-Kell Inc.	Chesapeake	VA	96,495,000	97	5	Suzy Kelly
87	Amperage Electrical Supply Inc.	Roselle	IL	96,135,000	115	1	Vito Pelagio
88	Warshauer Electric Supply Co. Inc.	Tinton Falls	NJ	96,000,000	156	4	James Warshauer
89	Advance Electrical Supply Co.#	Chicago	IL	94,136,000	96	1	Aaron Hughes
90	Rockingham Electric Co.	Newington	NH	NA	110	10	Jim Pender
91	Chelsea Lighting	New York	NY	NA	62	2	Robert Bazan
92	Caniff Electric Supply Co.##	Hamtramck	MI	NA	85	2	Doug Bemis Sr.
93	Hunzicker Brothers	Oklahoma City	OK	NA	100	11	Mike Lockard
94	Blazer Electric Supply	Colorado Springs	CO	76,000,000	112	2	Steve Blazer
95	ParamontEO	Woodridge	IL	NA	110	3	Ken Gallagher
96	Green Mountain Electric Supply	Colchester	VT	NA	NA	20	Nate Laber
97	Raymond de Steiger Inc.	Sterling Heights	MI	NA	80	4	Peter de Steiger
98	K/E Electric Supply Corp.	Mount Clemens	MI	NA	69	4	Rock Kuchenmeister
99	First SOURCE Electrical	Houston	TX	70,116,589	53	1	Phil deLoache
100	Electric Supply & Equipment Co.	Greensboro	NC	NA	101	3	Brad McCormick
101	Central Supply Co.	Indianapolis	IN	NA	200	6	Ted Ashcraft
102	Fromm Electric Supply Co.	Reading	PA	NA	102	9	Michael Fromm
103	Hein Electric Supply Co.	West Allis	WI	NA	75	9	Chris Stoming
104	Peninsular Electric Distributors	West Palm Beach	FL	NA	72	2	John Larmoyeux
105	Gordon Electric Supply	Kankakee	IL	NA	68	3	Cara Gordon Potter
106	Medler Electric Co.	Alma	MI	NA	117	13	Bill Michael
107	Metro Electric Supply##	St. Louis	MO	NA	165	14	William Frisella
108	Bell Electrical Supply	Santa Clara	CA	56,500,000	51	1	David Wallen
109	Service Electric Supply	Romulus	MI	NA	49	1	Eric Braidwood
110	Advance Electrical & Industrial Supply	Norcross	GA	54,000,000	48	2	Dennis Purvis
111	Jackson Electric Supply	Jacksonville	FL	54,000,000	30	1	Larry Swink
112	Gross Electric Co.	Toledo	OH	NA	NA	3	Laurie Gross
113	Atlantic Coast Electric Supply Inc.	Summerville	SC	NA	55	5	John Marshall

* North America ** Global # Acquired in 2022 ## Acquired in 2021

THE TOP 150 ELECTRICAL DISTRIBUTORS

Rank	Company Name	Town/City	State/ Province	2021 Revenue	Employees	Locations	Senior Executive
114	Metro Wire & Cable Corp.	Sterling Heights	MI	NA	38	3	Devin Ezop
115	Voss Lighting	Lincoln	NE	NA	168	14	Michael Voss
116	Hunt Electric Supply	Burlington	NC	NA	8		Sam Hunt IV
117	Crum Electric Supply Co.	Casper	WY	50,010,540	82	10	David Crum
118	Allied Wholesale Electrical Supply	Indianapolis	IN	49,853,276	55	4	Rob McCurdy
119	Stokes Electric Co.	Knoxville	TN	NA	75	3	Don Stokes
120	Swift Electrical Supply	Teterboro	NJ	NA	78	4	August Sodora
121	Gallant & Wein Corp.	Long Island City	NY	NA	55	3	Stuart Gruman
122	Yale Electrical Supply Co.	Canton	MA	NA	NA	2	Warren Sheinkopf
123	Cayce Mill Supply	Hopkinsville	KY	NA	106	6	Bart Cayce
124	G&G Electric Supply	New York	NY	43,388,848	55	3	Laurence Heimrath
125	Midtown Electric Supply Corp.	Long Island City	NY	NA	NA	1	Timothy Gold
126	E. Sam Jones Distributor Inc.	Atlanta	GA	NA	104	6	Griffin L Jones
127	International Electrical Sales Corp. (IESCO)	Miami	FL	41,000,000	25	1	Michael Bernstein
128	Maltby Electric Supply##	San Francisco	CA	NA	49	3	Rodney Jackson
129	Idlewood Electric	Highland Park	IL	NA	105	3	Barbara Lansing
130	YESCO Electrical Supply	Columbiana	OH	NA	75	5	James DeRosa
131	Coburn Supply Co.	Beaumont	TX	NA	30	58	Patrick Maloney
132	WECS Renewables (WECS Electric Supply)	North Palm Springs	CA	NA	31	1	Theresa Eaton
133	Teche Electric Supply	Lafayette	LA	NA	64	4	David Frazer
134	Wolberg Lighting Design & Electrical Supply	Albany	NY	NA	NA	4	Jay Bindell
135	B&K - Power to Solve	City of Industry	CA	NA	40	5	Todd Brown
136	Desert Hills Electric Supply	Artesia	NM	NA	NA	4	Jason Bolin
137	Desert Electric Supply	Palm Desert	CA	NA	51	4	Eric Stevens
138	Y&B Lighting & Electric Supply	Brooklyn	NY	NA	NA	1	Yoel Braver
139	Hartford Electric Supply Co. (HESCO)	Rocky Hill	CT	NA	NA	1	Todd DePasquale
140	United Utility Supply Cooperative	Louisville	KY	NA	29	5	Chris Perry
141	West Virginia Electric Supply	Huntington	WV	NA	65	8	Jared Colker
142	Holder Electric Supply	Greenville	SC	NA	NA	1	Jeff Rogers
143	Cardello Lighting & Electric Supply	Pittsburgh	PA	NA	NA	8	Matthew Cardello
144	Dial Electric Supply Co.	Honolulu	HI	NA	NA	1	Kenneth Kamakura
145	D&S Electrical Supply Co.	Pocatello	ID	NA	25	2	Andrew Akers
146	Johnson Electric Supply Co., The	Cincinnati	OH	19,600,000	39	2	Douglas Johnson
147	Candela Corp.	Huntington Beach	CA	18,250,000	46	2	James Baas
148	Toole & Rose Supply Inc.	Carrollton	KY	NA	19	1	Bryan Rose
149	Wholesale Supply Group Inc.	Cleveland	TN	14,942,492	205	32	Jeff Rogers
150	VEC Supply	Charlottesville	VA	14,000,000	20	4	Frank Stalzer

* North America ** Global # Acquired in 2022 ## Acquired in 2021

ALPHABETICAL GUIDE TO THE TOP 150 ELECTRICAL DISTRIBUTORS

Rank	Company Name	Town/City	State/Prov
110	Advance Electrical & Industrial Supply	Norcross	GA
89	Advance Electrical Supply Co.	Chicago	IL
42	Agilix Solutions	St. Louis	MO
55	Alameda Electrical Distributors	Hayward	CA
118	Allied Wholesale Electrical Supply Inc.	Indianapolis	IN
69	American Electric Supply	Corona	CA
87	Amperage Electrical Supply Inc.	Roselle	IL
113	Atlantic Coast Electric Supply Inc.	Summerville	SC
135	B&K - Power to Solve	City of Industry	CA
108	Bell Electrical Supply	Santa Clara	CA
73	Benfield Electric Supply Co.	Mount Vernon	NY
51	Billows Electric Supply Co.	Delran	NJ
94	Blazer Electric Supply	Colorado Springs	CO
6	Border States	Fargo	ND
83	Broken Arrow Electric Supply Inc.	Broken Arrow	OK
61	Brownstown Electric Supply Co. Inc.	Brownstown	IN
65	Buckles-Smith	Santa Clara	CA
60	Butler Supply	Fenton	MO
147	Candela Corp.	Huntington Beach	CA
92	Caniff Electric Supply Co.	Hamtramck	MI
143	Cardello Lighting & Electric Supply	Pittsburgh	PA
123	Cayce Mill Supply	Hopkinsville	KY
64	CBT Co.	Cincinnati	OH
101	Central Supply Co.	Indianapolis	IN
91	Chelsea Lighting	New York	NY
7	City Electric Supply	Dallas	TX
131	Coburn Supply Co.	Beaumont	TX
29	Colonial Electrical Supply	King of Prussia	PA
4	Consolidated Electrical Distributors (CED)	Irving	TX
10	Crescent Electric Supply Co.	East Dubuque	IL
117	Crum Electric Supply Co.	Casper	WY
78	CX Connexion (LAB Development)	Buffalo Grove	IL
146	D&S Electrical Supply Co.	Pocatello	ID
52	Dakota Supply Group	Plymouth	MN
19	Dealers Electrical Supply	Waco	TX
75	Denney Electric Supply	Ambler	PA
137	Desert Electric Supply	Palm Desert	CA
136	Desert Hills Electric Supply	Artesia	NM
144	Dial Electric Supply Co.	Honolulu	HI
82	Dickman Supply	Sidney	OH
50	Dominion Electric Supply	Arlington	VA
84	Dulles Electric Supply Corp.	Sterling	VA
126	E. Sam Jones Distributor Inc.	Atlanta	GA
33	Echo Group Inc.	Council Bluffs	IA
37	Edges Electrical Group	San Jose	CA
100	Electric Supply & Equipment Co.	Greensboro	NC
53	Electric Supply Inc. (Supply Chain Equity Partners)	Tampa	FL
62	Electrical Equipment Co.	Raleigh	NC
81	Electrical Supply Center	Burlington	MA
9	Elliott Electric Supply	Nacogdoches	TX
85	F.D. Lawrence Electric Co., The	Cincinnati	OH
59	Facility Solutions Group	Austin	TX
41	Fastenal	Winona	MN
99	First SOURCE Electrical	Houston	TX
39	Franklin Empire	Mount-Royal	QU
102	Fromm Electric Supply Co.	Reading	PA
124	G&G Electric Supply	New York	NY
121	Gallant & Wein Corp.	Long Island City	NY
74	General Pacific Inc.	Fairview	OR
36	Gerrie Electric Wholesale Ltd.	Burlington	ON
30	Gexpro Services (Lawson Products)	Irving	TX
105	Gordon Electric Supply	Kankakee	IL
46	Granite City Electric	Quincy	MA
3	Graybar Electric Co.	St. Louis	MO
96	Green Mountain Electric Supply	Colchester	VT
21	Gresco Utility Supply Inc.	Forsyth	GA
112	Gross Electric Co.	Toledo	OH
139	Hartford Electric Supply Co. (HESCO)	Rocky Hill	CT
103	Hein Electric Supply Co.	West Allis	WI
142	Holder Electric Supply	Greenville	SC
57	Horizon Solutions	Rochester	NY
116	Hunt Electric Supply	Burlington	NC
93	Hunzicker Brothers	Oklahoma City	OK
129	Idlewood Electric	Highland Park	IL
35	IEWC	New Berlin	WI
77	Independent Electric Supply	Somerville	MA

ALPHABETICAL GUIDE TO THE TOP 150 ELECTRICAL DISTRIBUTORS

Rank	Company Name	Town/City	State/Prov
58	Inline Electric Supply Co.	Huntsville	AL
127	International Electrical Sales Corp. (IESCO)	Miami	FL
71	J.H. Larson Co.	Plymouth	MN
111	Jackson Electric Supply	Jacksonville	FL
146	Johnson Electric Supply Co., The	Cincinnati	OH
86	Jo-Kell Inc.	Chesapeake	VA
98	K/E Electric Supply Corp.	Mount Clemens	MI
14	Kendall Electric Inc.	Portage	MI
24	Kirby Risk Electrical Supply	Lafayette	IN
45	Loeb Electric	Columbus	OH
27	LoneStar Electric Supply	Houston	TX
63	Lowe Electric Supply Co	Macon	GA
38	Madison Electric Co	Warren	MI
17	Main Electric Supply Co	Santa Ana	CA
128	Maltby Electric Supply	San Francisco	CA
66	Mars Electric	Mayfield Village	OH
11	Mayer Electric Supply Co.	Birmingham	AL
8	McNaughton McKay Electric Co.	Madison Heights	MI
106	Medler Electric Co.	Alma	MI
107	Metro Electric Supply	St. Louis	MO
114	Metro Wire & Cable Corp.	Sterling Heights	MI
125	Midtown Electric Supply Corp.	Long Island City	NY
72	NEDCO Supply	Las Vegas	NV
15	OmniCable (DFH)	West Chester	PA
95	ParamontEO	Woodridge	IL
79	Parrish-Hare Electric Supply	Irving	TX
104	Peninsular Electric Distributors	West Palm Beach	FL
48	PEPCO	Eastlake	OH
97	Raymond de Steiger Inc	Sterling Heights	MI
67	Regency Lighting/AllSale Electric	Chatsworth	CA
5	Rexel Holdings (Rexel USA)	Dallas	TX
90	Rockingham Electric Co.	Newington	NH
47	Rural Electric Supply Cooperative (RESCO)	Middleton	WI
43	Schaedler Yesco Distribution Inc	Harrisburg	PA
22	Scott Electric	Greensburg	PA
109	Service Electric Supply	Romulus	MI
31	Shepherd Electric Supply	Baltimore	MD
2	Sonepar North America	Charleston	SC
44	Standard Electric Co	Saginaw	MI
68	Standard Electric Supply Co.	Milwaukee	WI
70	Stanion Wholesale Electric Co. Inc.	Pratt	KS
20	State Electric Supply Co.	Huntington	WV
54	Steiner Electric	Elk Grove Village	IL
80	Steven Engineering	South San Francisco	CA
119	Stokes Electric Co	Knoxville	TN
26	Summit Electric Supply	Albuquerque	NM
120	Swift Electrical Supply	Teterboro	NJ
34	TEC Mfg. & Dist. Svcs. (Texas Electric Cooperatives)	Georgetown	TX
133	Teche Electric Supply	Lafayette	LA
148	Toole & Rose Supply Inc.	Carrollton	KY
76	Tri-State Utility Products Inc.	Marietta	GA
18	Turtle & Hughes Inc.	Linden	NJ
12	U.S. Electrical Services	Middletown	CT
40	United Electric Supply	Wilmington	DE
140	United Utility Supply Cooperative Inc.	Louisville	KY
16	Van Meter Inc.	Cedar Rapids	IA
150	VEC Supply	Charlottesville	VA
49	Villa Lighting Supply Inc.	St. Louis	MO
115	Voss Lighting	Lincoln	NE
13	W.W. Grainger Inc.	Lake Forest	IL
88	Warshauer Electric Supply Co. Inc	Tinton Falls	NJ
132	WECS Renewables (WECS Electric Supply)	North Palm Springs	CA
32	Werner Electric Supply Co	Appleton	WI
1	Wesco International Inc.	Pittsburgh	PA
141	West Virginia Electric Supply	Huntington	WV
56	Western United Electric Supply	Brighton	CO
23	Wholesale Electric Supply	Texarkana	TX
28	Wholesale Electric Supply of Houston	Houston	TX
149	Wholesale Supply Group Inc.	Cleveland	TN
25	Winsupply Inc.	Dayton	OH
134	Wolberg Lighting Design & Electrical Supply	Albany	NY
138	Y&B Lighting & Electric Supply	Brooklyn	NY
122	Yale Electrical Supply Co.	Canton	MA
130	YESCO Electrical Supply Inc.	Columbiana	OH